## **RELIANCE**







# Reliance Infrastructure Ltd.

**Roads Business** 



### **Roads Opportunity**

- High Traffic growth
  - Automobile industry growth is 1.3x of GDP growth
  - GDP growth is expected to be ~ 8% in coming decade
- Annual tariff revision
  - Mechanism governed by Concession Agreement & linked to inflation
- Amongst the top 5 NHAI concessionaires



11 Projects

7 States

966 kms

**Rs 116 bn** 

### **ReLIANCE**

#### **Roads Opportunity**

- 10 out of 11 projects are revenue operational
- All projects expected to be revenue operational by FY 16
- High traffic growth urban corridors eg. Delhi, Bangalore, Jaipur, Gurgaon, Agra, Pune, etc
- Long Concession period ranges between 18 30 yrs



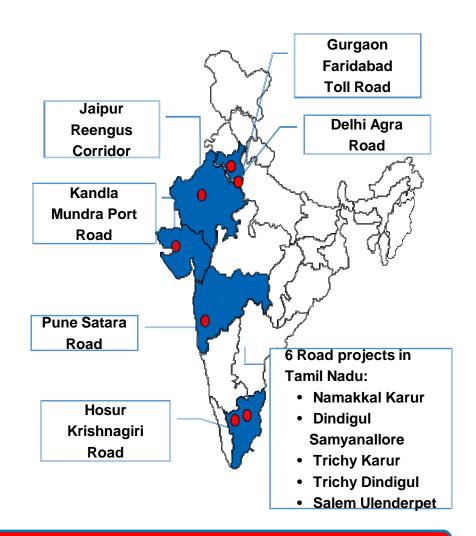


Diversified portfolio with Urban centric & high growth projects

#### **RELIANCE**

#### **Reliance Road Portfolio**

- Portfolio comprises urban centric project on GQ\* & NSEW\*
- Four to six laning project forming > 40% of portfolio
- The company has strong presence in Tamil Nadu
  - Tamil Nadu is 4th largest state in India by GDP
  - 3rd most industrialized state following Maharashtra & Gujarat
- Pre Qualified for projects up to Rs 90 bn
- Potential Upsides of Premium Deferment & 5/25 scheme
- All roads projects are ISO 9001: 2008 certified



#### Diversified portfolio with projects spread across the country



# Portfolio Snapshot

|                        | Projects                  | Length<br>(Kms) | Lanes | Project<br>Cost<br>(INR cr) | COD        | Concession<br>End Date |
|------------------------|---------------------------|-----------------|-------|-----------------------------|------------|------------------------|
| Revenue<br>Operational | Delhi Agra(DA)            | 180             | 6     | 2,945                       | Q1FY17     | Oct 38                 |
|                        | Pune Satara (PS)          | 140             | 6     | 2,008                       | Q4FY16     | Sep 34                 |
|                        | Hosur Krishnagiri(HK)     | 60              | 6     | 925                         | Mar 15     | Jun 35                 |
| Operational            | Namakkal Karur (NK)       | 41              | 4     | 352                         | Aug 09     | Jul 26                 |
|                        | Dindigul Sam'lore (DS)    | 53              | 4     | 428                         | Aug 09     | Jul 26                 |
|                        | Trichy Dindigul (TD)      | 88              | 4     | 540                         | Jan 12     | Jan 38                 |
|                        | Salem Ulunderpet (SU)     | 136             | 4     | 1,107                       | Sep 13     | Jan 33                 |
|                        | Gurgaon Faridabad<br>(GF) | 66              | 4     | 779                         | July 12    | May 26                 |
|                        | Jaipur Reengus(JR)        | 52              | 4     | 567                         | June 13    | Aug 28                 |
|                        | Trichy Karur(TK)          | 79              | 4     | 822                         | Feb 14     | Jan 38                 |
| Under<br>Construction  | Kandla Mundra(KM)         | 71              | 4     | 1,178                       | Est : FY16 | Jan 36                 |
| Total                  |                           | 966             |       | 11,651                      |            |                        |